

## What was your most notable project, deal, transaction or professional achievement in 2017?



**Aleksandra Scepanovic**  
Ideal  
Properties Group

In October, Ideal Properties Group launched Hello Townhaus in Prospect Heights. We are the exclusive sales and marketing firm. The eight newly constructed single-family townhouses were developed by Hello Living and are for sale starting at \$3.495 million. These three-story residences do an amazing job at reinterpreting the classic pre-war townhome we all love in Brooklyn. Each individual Hello Townhaus has exceptionally choreographed floor plans that span 2,700 s/f. Hello Townhaus is particularly notable because it was built with building components for superior energy performance, unmatched in any series of single-family townhomes in Brooklyn.



**William Bonesso,**  
Forchelli, Curto, Deegan,  
Schwartz, Mineo & Terrana LLP

It is an ongoing one. That said, I have thus far been successful in obtaining a rezoning and major variance relief from the Village of Freeport to permit a new six story, 249 unit apartment project with retail and restaurant components on the site of the old Park West property on Sunrise Highway.

For many years now, the site has been blighted and off the tax rolls. This new project represents a much needed transit-oriented development for the Freeport commercial corridor, providing upscale rental housing for both young adults and "empty-nest" seniors which will revitalize the site and enhance business for the commercial uses surrounding it.



**Carlo Cuzzi**  
Triumph  
Construction Corp.

As president of Triumph Construction, I know that our achievements are the result of everyone in the organization. Success is a group effort, day in and day out. That's why I was so pleased when we received the Rising Star Award at the 2017 New York Construction Awards. It was an honor for everyone at Triumph to be recognized by their peers in the construction industry.

We have worked hard to become one of the largest privately-held utility contractors in the New York metropolitan area and are very proud of our contributions to some of this city's largest capital improvement projects.



**Derek Bestreich**  
Bestreich  
Realty Group

Team based and organizational accomplishments comprise my most notable professional achievements for 2017. As many NY investors know, our company just completed its second full year in operation. Within this time, we've built the firm up to 15 full time brokers (working as four cohesive teams) and three support staff members. As of December 1, for the calendar year 2017 we sold 45 Brooklyn properties totaling \$138 million in transaction volume. We believe this is one of the best and most active track records in the Brooklyn market, making this cumulative result is my most notable achievement for the year.



**Laurence Ross**  
Highcap  
Group

As a music connoisseur, working the past three years with legendary music venue, My Father's Place, which culminated in a joint venture with the owners of the Roslyn Hotel, which we brokered the sale of earlier this year for \$14.1 million.

The club, which featured such past performers as Springsteen, the Police, U2, Tom Petty and Billy Joel, will be returning in 2018 to the town where it all started. The famous venue brings a smile and great memories back to those that frequented it, and we are glad we can be a part of its new story.



**Kenne Shepherd**  
Kenne Shepherd Interior Design  
Architecture PLLC

My firm has had roster of great clients and interior design projects this year. We were very pleased with the successful completion of the Edwynn Houk Gallery on the 4<sup>th</sup> floor of 745 Fifth Ave.

The gallery specializes in the masters of 20<sup>th</sup> Century photography and is a leader in their field. Designing projects for galleries of this caliber is a perfect complement to our specialty of creating luxury retail stores.

With both, the focus is designing an environment that enhances the artwork or product by creating an environment that effectively highlights their brand and their product.

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